

API INTERNATIONAL - A RELIABLE SUPPLIER FOR CRITICAL OIL & GAS FIELD WORK

Customer: Supply and Fabrication Company

Industry: Oil & Gas

Summary: Steady supply of flanges, valves, and grooved fittings

AT A GLANCE

- **Problem:** Late/inconsistent parts and thin stock from prior vendors.
- **API Response:** Reliable stock, verified specs, fast ship dates.
- **Production Delivery:** Ongoing supply for flanges, valves, and grooved products
- **Outcome:** Jobs stay on schedule with fewer field delays.



SPEED



QUALITY



RELIABILITY

CUSTOMER FEEDBACK

"API International has been a game-changer for us. Their ability to keep critical inventory on hand and deliver quickly has saved us time, money, and headaches. We trust API to help us keep our operations running smoothly."



API International is a manufacturer and engineering solutions provider specializing in flanges, expansion joints, valves, other pipe fittings and custom fabricated parts. Customers turn to us when project deadlines are tight, parts are hard to find, and they need fast shipping plus expert support to keep their operations on track.



- Website
- Line Cards
- Newsletters
- Socials

CHALLENGES

Before working with API International, the client often faced unreliable supply chains and inconsistent product availability, which made it difficult to keep projects on schedule. Parts from other vendors sometimes arrived late or did not meet the required specifications, which caused delays in the field and added pressure to meet demanding customer timelines. These challenges made it clear that Trojan needed a dependable partner who could consistently deliver the right products when they were needed most.

SOLUTIONS

Through this partnership, the client experienced a noticeable improvement in efficiency and reliability. Projects were able to move forward without the same level of interruption from missing or mismatched parts. The reduction in last-minute scrambling for critical components also helped improve overall customer satisfaction, since operations ran more smoothly and on schedule. The client has a dedicated sales rep who can provide rapid quotes and clear status updates, ensuring field teams know exactly what is arriving and when.



RESULTS

1

PRODUCTS DELIVERED ON TIME

Products in stock + shipping met field schedules.

2

ORDERS ARRIVED ON SPEC

Parts consistently match drawings and pressure classes.

3

FEWER RUSH PURCHASES

Less scrambling and fewer premium freight charges.

4

BETTER STATUS VISIBILITY

Proactive updates and accurate ETAs.

5

SMOOTHER OPERATIONS

Operations ran smoother with one trusted source.

VISIT APIINT.COM FOR MORE INFORMATION.

YOUR SOURCE FOR PIPE FITTINGS & CUSTOM SOLUTIONS

FLANGES

Wide variety of standards:
ANSI, ASTM, AWWA, BS, DIN and JIS

A broad range of types, sizes, materials (100% Domestic, Buy America & Imported), and accessories, like gaskets and flange adapters.



CUSTOM SOLUTIONS

A diverse selection of custom parts and assemblies manufactured and stocked for OEM Manufacturers in the Agriculture, Exhaust, HVAC & Water Works markets.

ADDITIONAL PRODUCTS



FITTINGS & ACCESSORIES

Large inventory of grooved fittings (KLAMPz), threaded couplings, pipe nipples, elbows, pump motor brackets, rain caps and weld cones.



PUMP CONNECTORS

Flanged and threaded pump connectors.



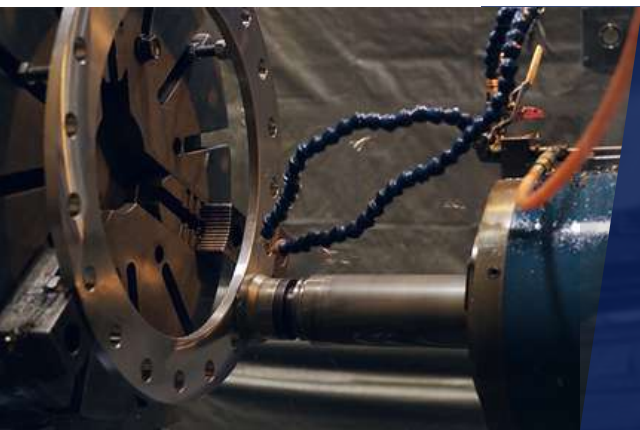
EXPANSION JOINTS

Multiple sizes of flanged and union expansion joints, along with accessories like control units and split retaining rings.



VALVE ACCESSORIES

We stock valve extensions for flow control valves. These flow control accessories are ideal for industrial use.



MACHINING & MANUFACTURING

- ▶ Experience with a wide variety of products, sizes, materials and specifications utilizing Buy America, AIS or Import materials.
- ▶ Short lead times that allow you to get products to customers when they need them.
- ▶ Support fast turn modifications to stock items.
- ▶ Quality control technicians verify that all products meet customer requirements.