

AT A GLANCE

- Problem: Long-time supplier dropped a critical component with no notice
- API Response: Quote and first-article sample in days
- Production Delivery: Full batch on-site before inventory ran out
- Outcome: Zero downtime, customer pricing held steady, dependable supply secured



SPEED





OUALITY

RELIABILITY

CUSTOMER FEEDBACK

"I've been working with API for the past 25 years. When our original vendor walked away from this part, API stepped up right away. They delivered a quality component and the service to match- exactly when we needed it."



API International manufactures and distributes flanges, expansion joints, valves, pump connectors, and custom-machined fittings. With nationwide warehouses and a full-service machine shop, we deliver the parts you need—when you need them.



- Website
- Line Cards
- Newsletters
- Socials

KEEPING PRODUCTION MOVING: HOW API INTERNATIONAL REPLACED A DISCONTINUED PART WITHOUT MISSING A BEAT

Client: U.S. Manufacturer Industry: Industrial Equipment Project: Custom Part Replacement

CHALLENGES



For more than two decades the client relied on a single vendor for a key component. Without warning, that supplier stopped producing the part and offered no explanation. A stock-out loomed, threatening lost production time and delayed customer orders.

SOLUTIONS



The client contacted their long-time API International sales rep. Our engineering team reviewed the drawings, annual usage data, and target price the same day. A first-article sample was machined in our in-house shop, shipped overnight, and quickly approved by the client's QC team. We scheduled priority production and expedited delivery so replacement parts arrived before existing inventory ran out.





RESULTS







RELIABLE INVENTORY A fresh stock of high-quality parts is now secured for future builds.

when the relationship began 25 years ago.

4 STRENGTHENED PARTNERSHIP API now supplies more than triple the parts we did

VISIT APIINT.COM FOR MORE INFORMATION.

YOUR SOURCE FOR PIPE FITTINGS & CUSTOM SOLUTIONS

FLANGES

Wide variety of standards: ANSI, ASTM, AWWA, BS, DIN and JIS

A broad range of types, sizes, materials (100% Domestic, Buy America & Imported), and accessories, like gaskets and flange adapters.





CUSTOM SOLUTIONS

A diverse selection of custom parts and assemblies manufactured and stocked for OEM Manufacturers in the Agriculture, Exhaust, HVAC & Water Works markets.

ADDITIONAL PRODUCTS



FITTINGS & ACCESSORIES

Large inventory of grooved fittings (KLAMPz), threaded couplings, pipe nipples, elbows, pump motor brackets, rain caps and weld cones.



PUMP CONNECTORS

Flanged and threaded pump connectors.



EXPANSION JOINTS

Multiple sizes of flanged and union expansion joints, along with accessories like control units and split retaining rings.



VALVE ACCESSORIE

We stock valve extensions for flow control valves. These flow control accessories are ideal for industrial use.



MACHINING & MANUFACTURING

- Experience with a wide variety of products, sizes, materials and specifications utilizing Buy America, AIS or Import materials.
- Short lead times that allow you to get products to customers when they need them.
- Support fast turn modifications to stock items.
- Quality control technicians verify that all products meet customer requirements.